



If you want to start a career in the financial industry and to take part in building international presence, we invite you to join our team! We are part of international group **AFORTI Holding S.A.**, listed on the stock exchange on NewConnect market in Warsaw, offering financial services for small and medium companies. Due to the dynamic development, we are looking for people for the position:

Key Account Sales Representative

workplace:
Bucharest

Description of the position:

- Active acquisition of customers - small and medium-sized enterprises
- Offering financial products for business (Factoring as the first product)
- Conducting negotiations and concluding contracts
- Maintaining positive relationships with customers
- Achievement of sales goals

Expectations:

- Ambition, willingness to learn and advance
- "Can do" approach
- Work engagement
- Positive energy, openness and easy networking
- Communication and negotiation skills
- Interest in the area of financial markets
- Higher education (economic studies are an advantage)
- English speaking

We offer:

- Fixed remuneration plus an attractive bonus system
- Necessary work tools: laptop, mobile phone
- Training
- Development in the international financial holding: being among the first members of the team in Romania gives you unique career opportunity!

**If you are interested, please send your CV in English to office@afortifactor.ro
Please enter the email title "CV".**

Please be advised that we will contact only selected candidates.

By sending us your CV you agree to the processing of your personal data for the purposes of the recruitment processes conducted by Aforti Factor Romania IFN S.A. and by related companies.

www.afortifactor.ro