



If you want to start a career in the financial industry and to take part in building international presence, we invite you to join our team! We are part of international group **AFORTI Holding S.A.**, offering financial services for small and medium companies. Due to the dynamic development, we are looking for people for the position:

Relationship Manager for Factoring Services

We are looking to hire an experienced credit manager to oversee our company's lending process. As a credit manager, you will be responsible for evaluating the creditworthiness of potential customers, creating credit scoring models, approving and rejecting loans and updating the company's credit policy.

Responsibilities:

- Active acquisition of customers - small and medium-sized enterprises
- Offering financial products for business (Factoring as the first product)
- Conducting negotiations and concluding contracts
- Maintaining positive relationships with customers
- Achievement of sales goals

Manager Requirements:

- Ambition, willingness to learn and advance
- "Can do" approach
- Work engagement
- Positive energy, openness and easy networking
- Communication and negotiation skills
- Interest in the area of financial markets
- Higher education (economic studies are an advantage)
- English speaking

We offer:

- Fixed remuneration plus an attractive bonus system
- Necessary work tools: laptop, mobile phone
- Training
- Development in the international financial holding: being among the first members of the team in Lithuania gives you unique career opportunity!

If you are interested, please send your CV in English to:

diana.constantin@aforti.biz

Please enter the email title "CV".

Please be advised that we will contact only selected candidates.

By sending us your CV you agree to the processing of your personal data for the purposes of the recruitment processes conducted by AFORTI Factor Lithuania, UAB and by related companies.

www.afortifactor.pl